

KENSHŌ HEALTH FOUNDERS



Krista Berlincourt

Co-Founder, CEO

3x Exits
Leadership Coach
Naturalist & Mountaineer
Aspen Institute Diplomat
Fortune 50 Leader



Danny Steiner

Co-Founder, COO

3x Founder

Meditation Instructor

Princeton Division 1 Athlete

Kahneman Fellow

Fortune 500 Consultant

We are on a *mission* to

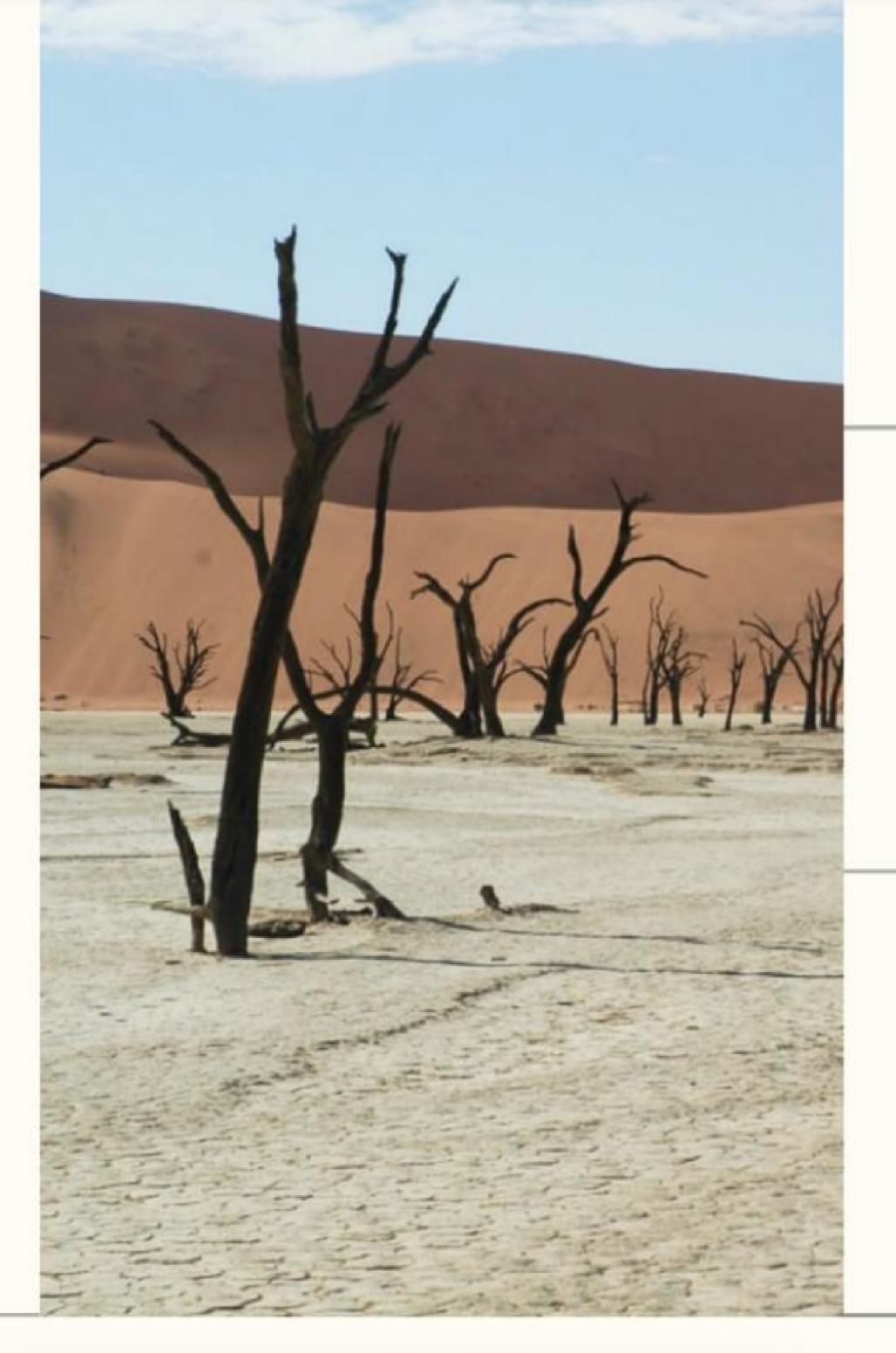
remedy healthcare to be more holistic affordable and accessible

With the *vision* to

create the first care navigator and provider discovery platform for holistic medicine

THE PROBLEM

Today's conventional healthcare system is disconnected, *driving high costs and poor outcomes*, failing to support holistic patient health.



01 Disconnected Care

Physical, mental, and social health are disconnected in Conventional Medicine, leaving root causes untreated so the average person just gets sicker.

02 High Costs

At \$3.6 trillion or \$11,172 per person, the U.S. spends more on healthcare than any other country...

03 Poor Outcomes

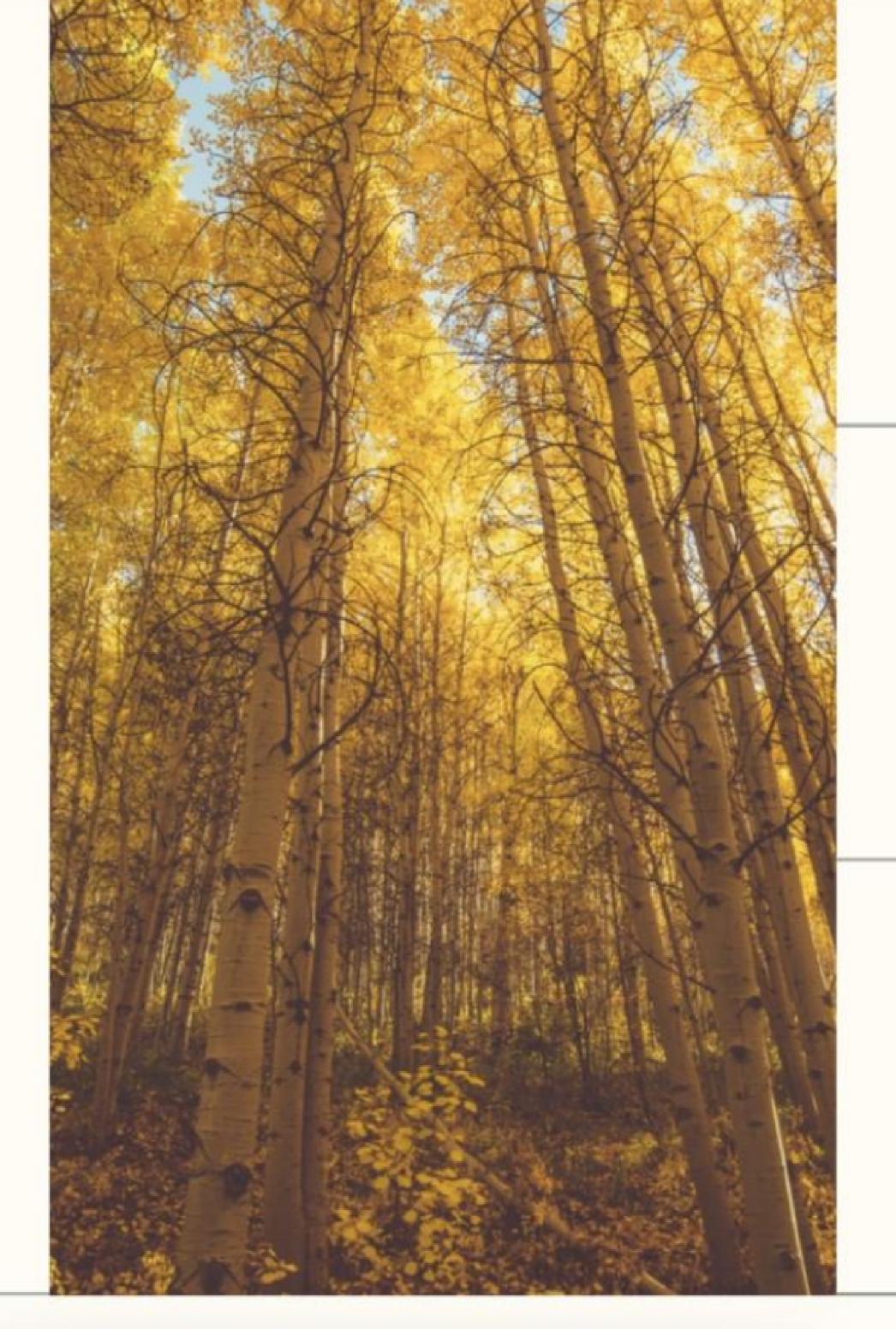
Yet 87% of Americans die from chronic, preventable, and lifestyle-driven diseases.



THE SOLUTION

Meet Kenshō Health, the first provider discovery platform and healthcare navigator for holistic medicine.

- Journal of Alternative and Complementary Medicine
- Journal of General Internal Medicine



01 Connected Care

Holistic medicine addresses the full picture of patient health by connecting physical, mental, and social wellbeing.

02 Lower Costs

Holistic medicine has been shown to lower patient costs by 10%.

03 Healthier Patients

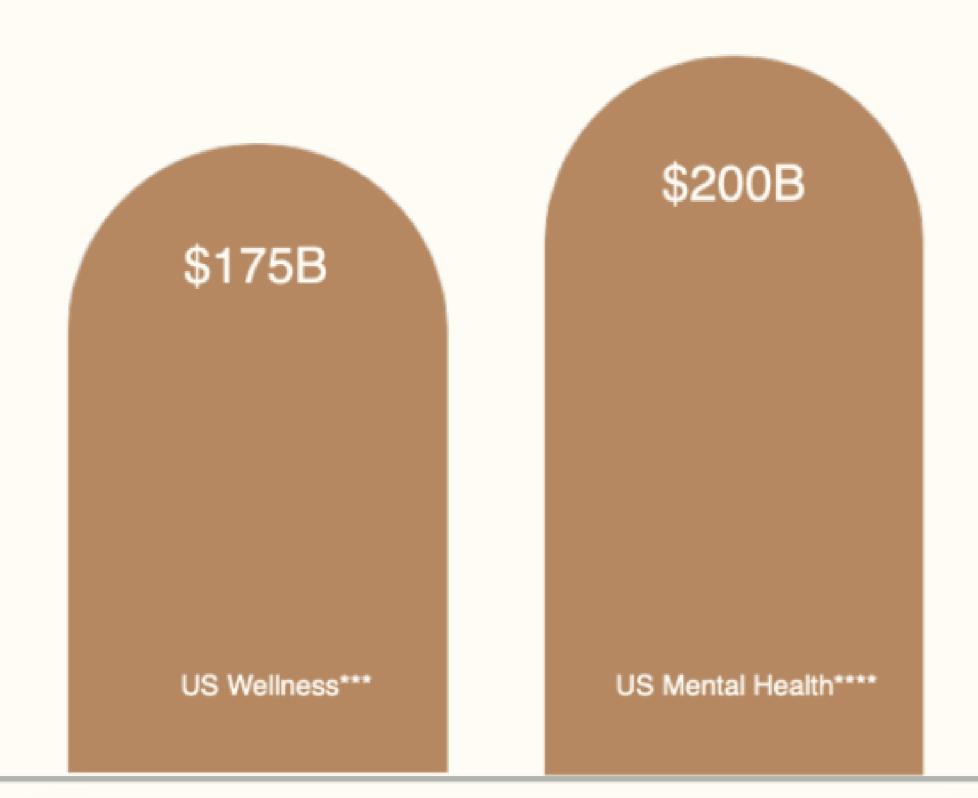
Americans who use holistic medicine are 64% more likely to report their health improved from the previous year. **



Holistic Medicine is the

fastest growing Global Sector.

- Market Research Future
- Ibis World Report
- *** Statistica
- Open Mind Market Intelligent Report
- ***** Grand View Research, Inc



Global

Complementary &

Alternative Medicine

Market *****

\$400B

\$3B US Acupuncture* \$18B US Alternative Medicine**

● kenshō

PRODUCT MARKET FIT

We have early product market fit.

In the last year, we've driven



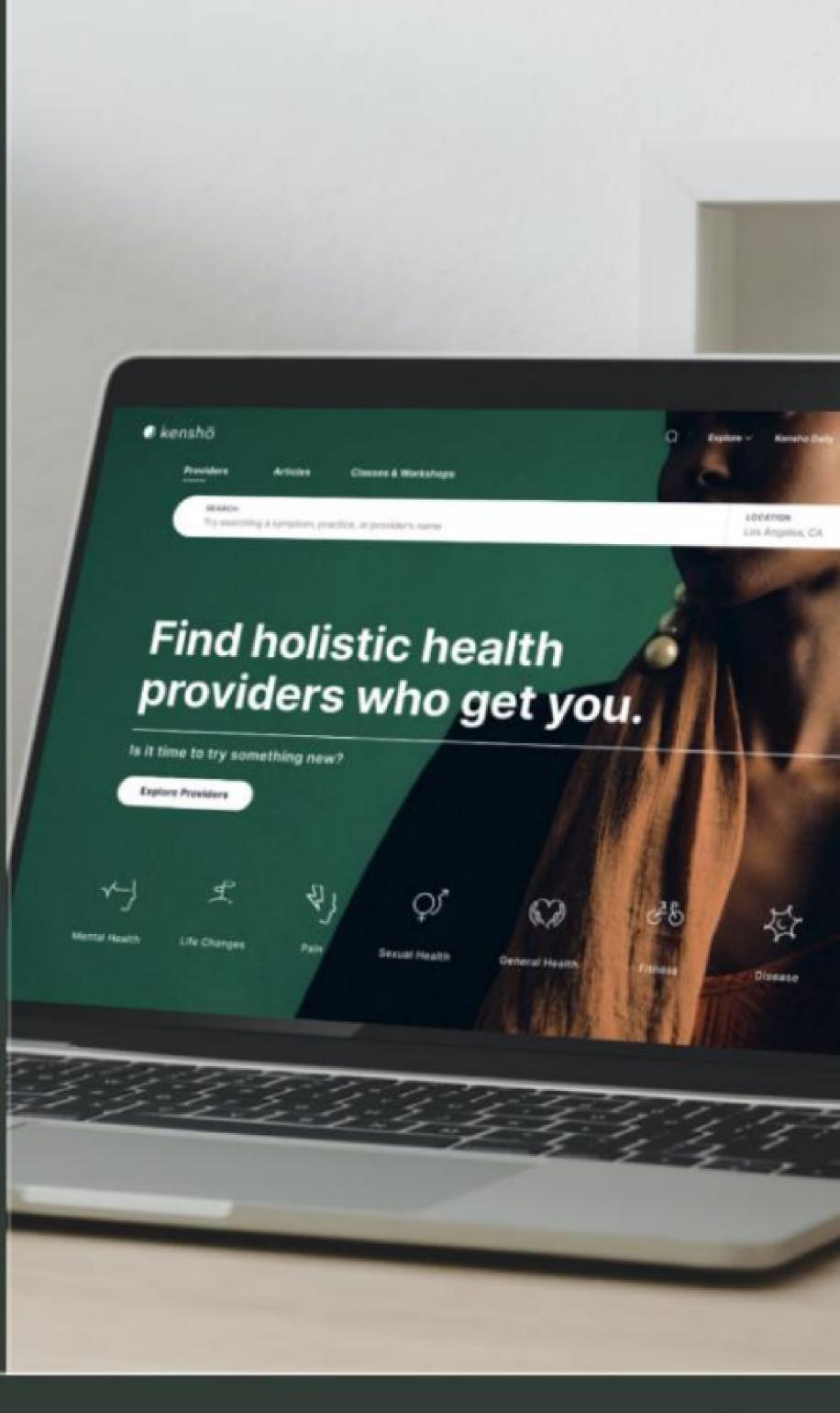
Active Users

50%

M/M Provider Growth

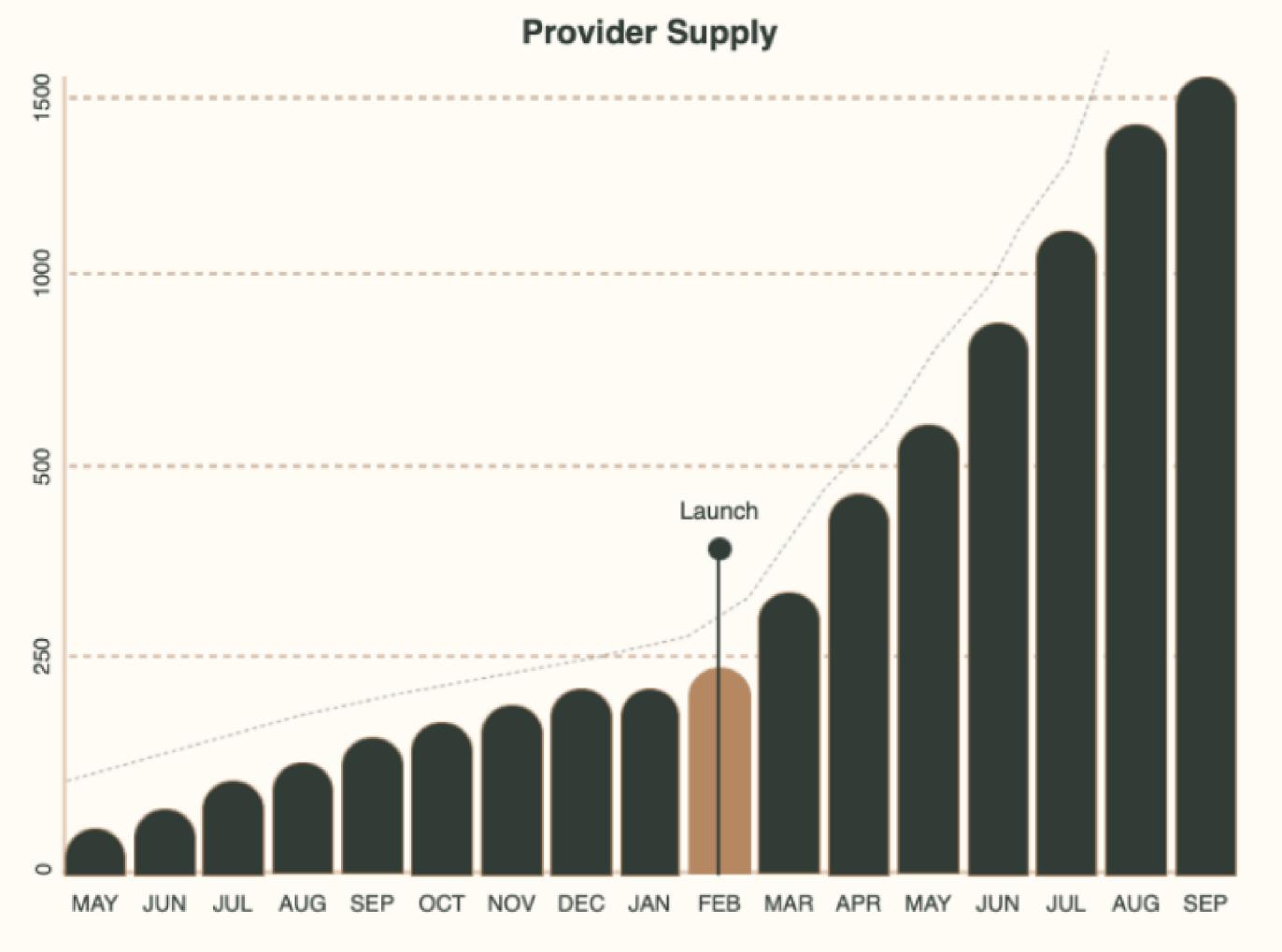
1,500

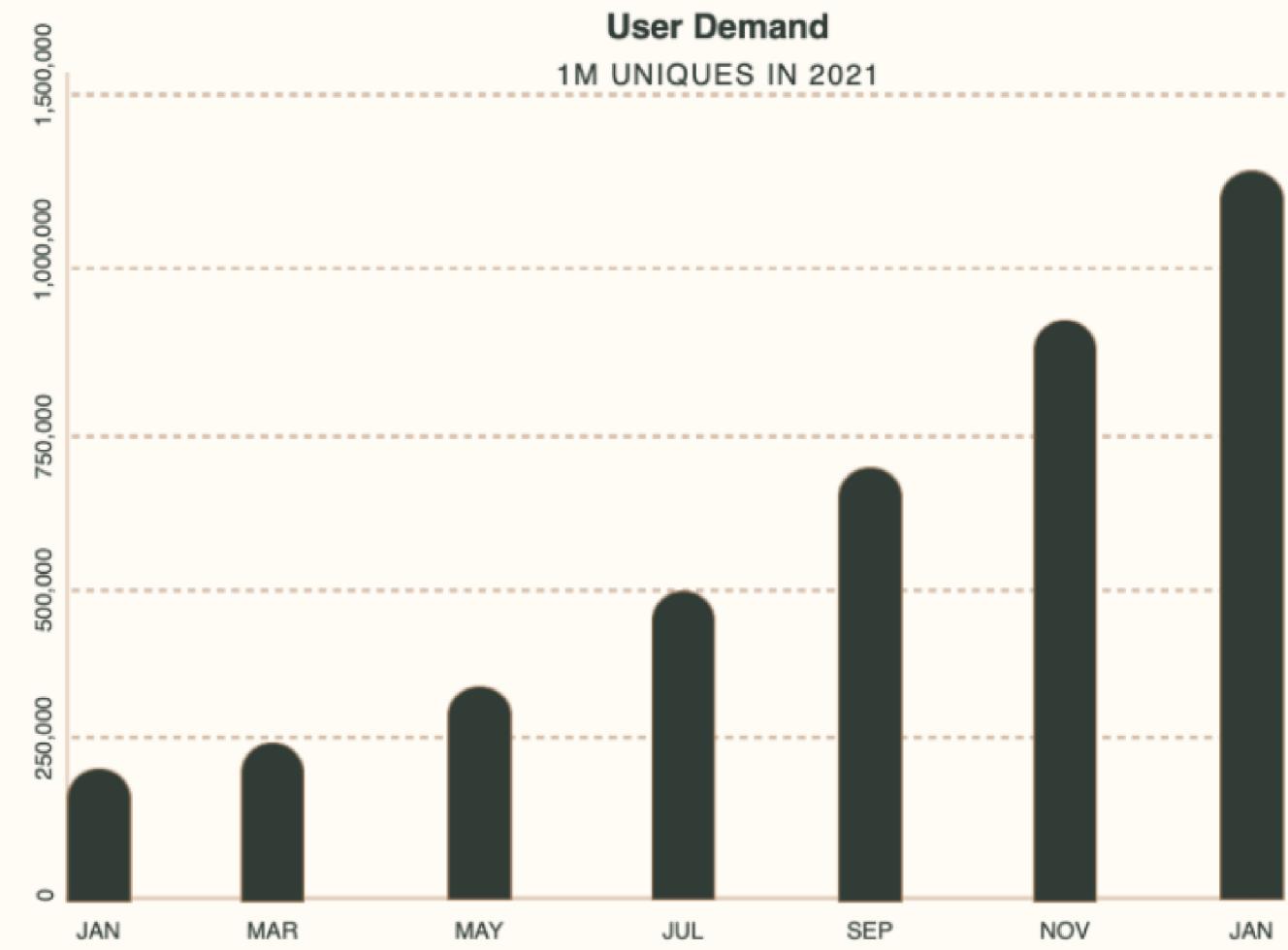
Providers





We have strong, sustained growth.





Kenshō partners with providers to build thriving practices powered by our *full-feature telemedicine and trusted referral network*.

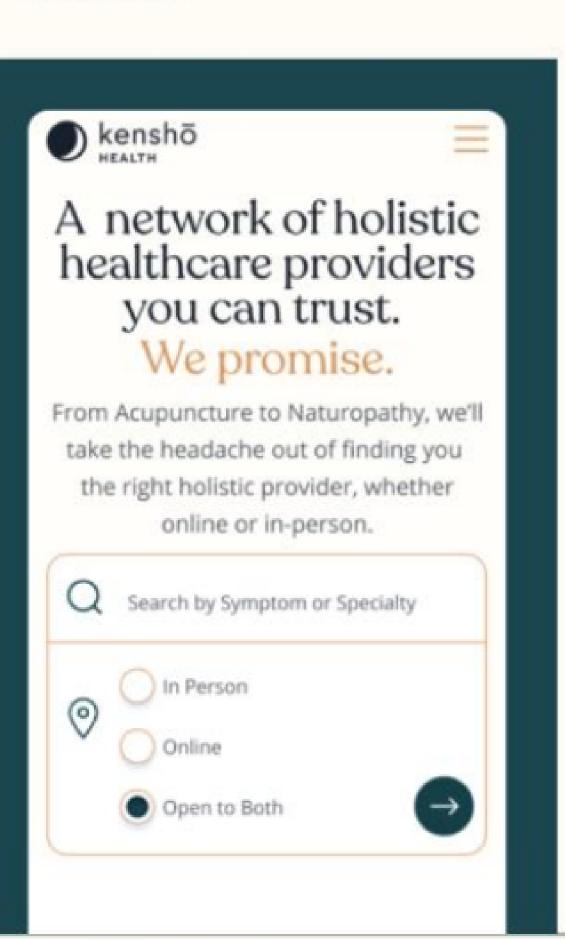
The trusted holistic care network

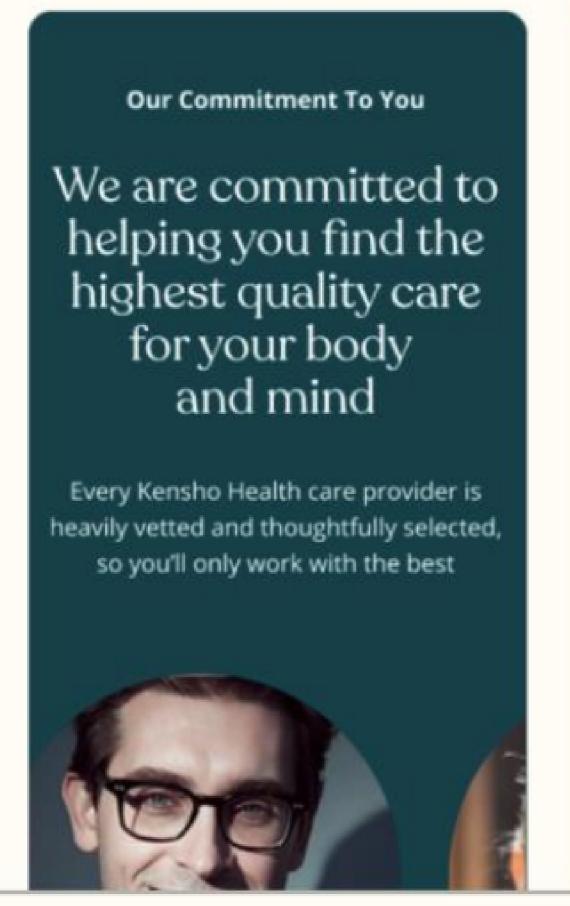
Search our Directory

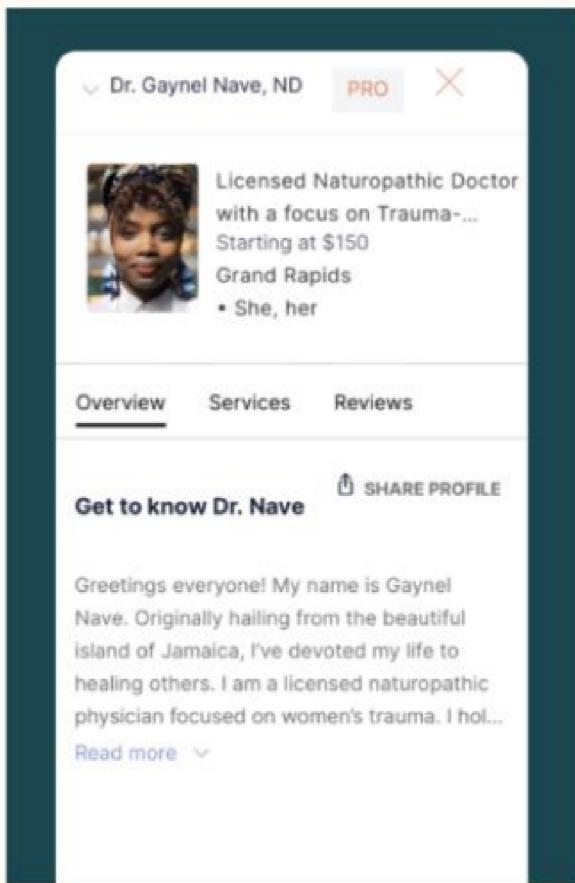
Browse provider profiles

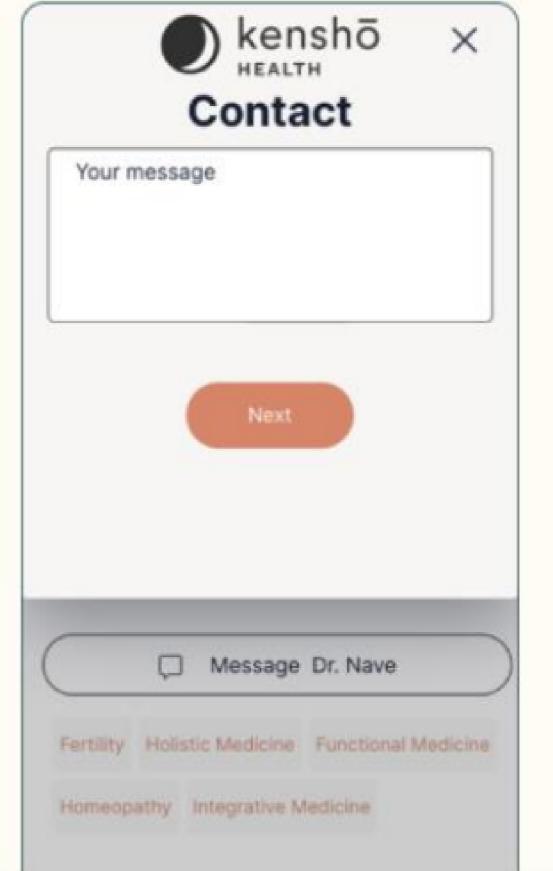
Book a free consult

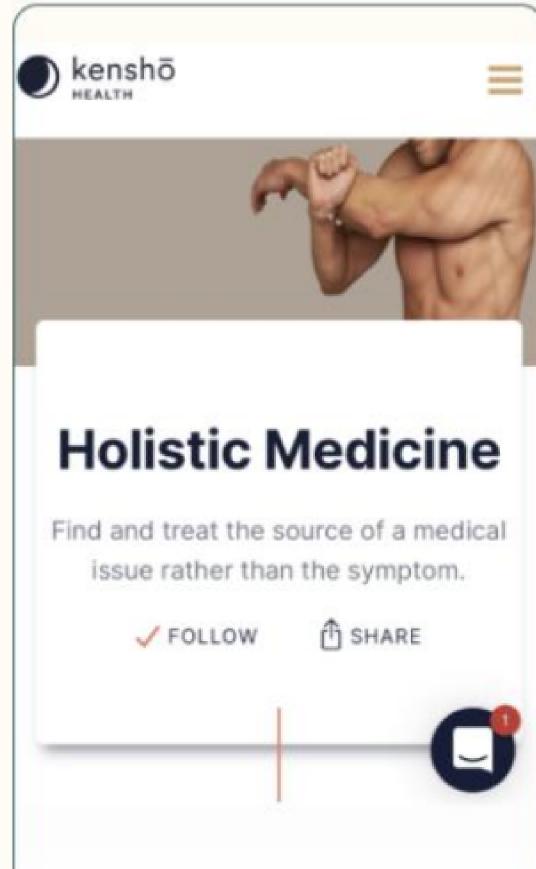
Learn the science of health

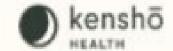












We have already created evidenced-based outcomes that increased access to Holistic Medicine.

01

WILEY

02



03



04

1/20M people

1/3rd of our country

We worked with Wiley to opensource its library of holistic medicine research... Then we partnered with the world's leading holistic medical consortium to implement a study that proved:

The efficacy of acupuncture in treating chronic pain. This evidence drove...

Medicare & Medicaid's coverage expansion for Acupuncture!!!



We will use our Seed round to

build our Team to *deliver* Product, *capture* Supply, and *drive* Demand.

2020 Directory

Product: Directory, 'Consult Booking', Messaging

Provider Network: LA + NY

2021

Care Matching

Product: Scheduling, Telehealth, Referrals

Provider Network: Major Metros

2022 Care Navigation

Product: Insurance Reimbursement

Provider Network: Nationwide

Series A

2023

Care Management

Product: Care Management

Provider Network: International



Scientific Advisors



Alex Bitoun
Founder, Livongo

Alex served at Chief Technology Officer at Livongo (acquired by Teladoc for \$18.5B). He continues to work in democratizing health with his most recent company, Sagely, which focuses on the elderly.

Health Tech, Product, and Engineering Advisor



Dale West

Federal Coverage Reform,
Consortium Executive Director

As the Executive Director of The Consortium for Integrative Medicine & Health, Dale advances the principles and practices of integrative healthcare within academic institutions and health systems.

Research, Science, and Integrative Health Advisor



Mustafa Shabib

Quartet & ReDesign Health,
3x Health Tech CTO

Mustafa has been a health tech CTO for years at Quartet Health, CTO in Residence at Redesign Health, and now as co-founder at Season, a platform for dietitians.

Engineering, Product, Health Tech Advisor



Alberto Pepe
Director of Innovation, Wiley

As the Director of Innovation at Wiley and former CEO/Founder of Authorea, Alberto is responsible for driving innovation at the largest scientific academic publisher in the world. He formerly worked at CERN, Harvard, and received his PhD at UCLA.

Research and Science Advisor

Product Advisors



Michael Wolf
Classpass, Global Head of Operations &
Sales

Michael scaled ClassPass from a few hundred studios in 2 markets to over 12,000 studio and gym partners in 100 markets across three continents.

Operations, Marketplace, strategic advisor



Maykel Loomans
Instagram & Glossier,
Founding: Design Lead

Maykel is a Product & Design wunderkind, having been the founding designer at Instagram, across multiple teams/products at Facebook, and most recently Glossier's Head of Product & Design.

Product & Design Advisor



Bo Shao Evolve Foundation, 3x Unicorn Investor

Bo Shao is a 3x Unicorn Investor, Board member of Insight Timer, 10% Happier, and Founder of Evolve Foundation, which invests in startups and support non-profits that work on the inner wellbeing of mankind and evolution of consciousness.

Strategic Advisor

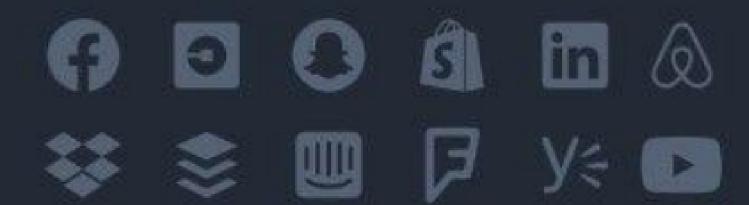


Venetia Pristavec

Airbnb,
Founding: Brand & CX

As one of the early employees of Airbnb, Venetia was instrumental in building the culture, brand and team.

Brand & Marketplace Advisor



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