



Greg Kunst, CEO  
David Rostov, CFO  
Q1 2022



# Forward-looking Statements

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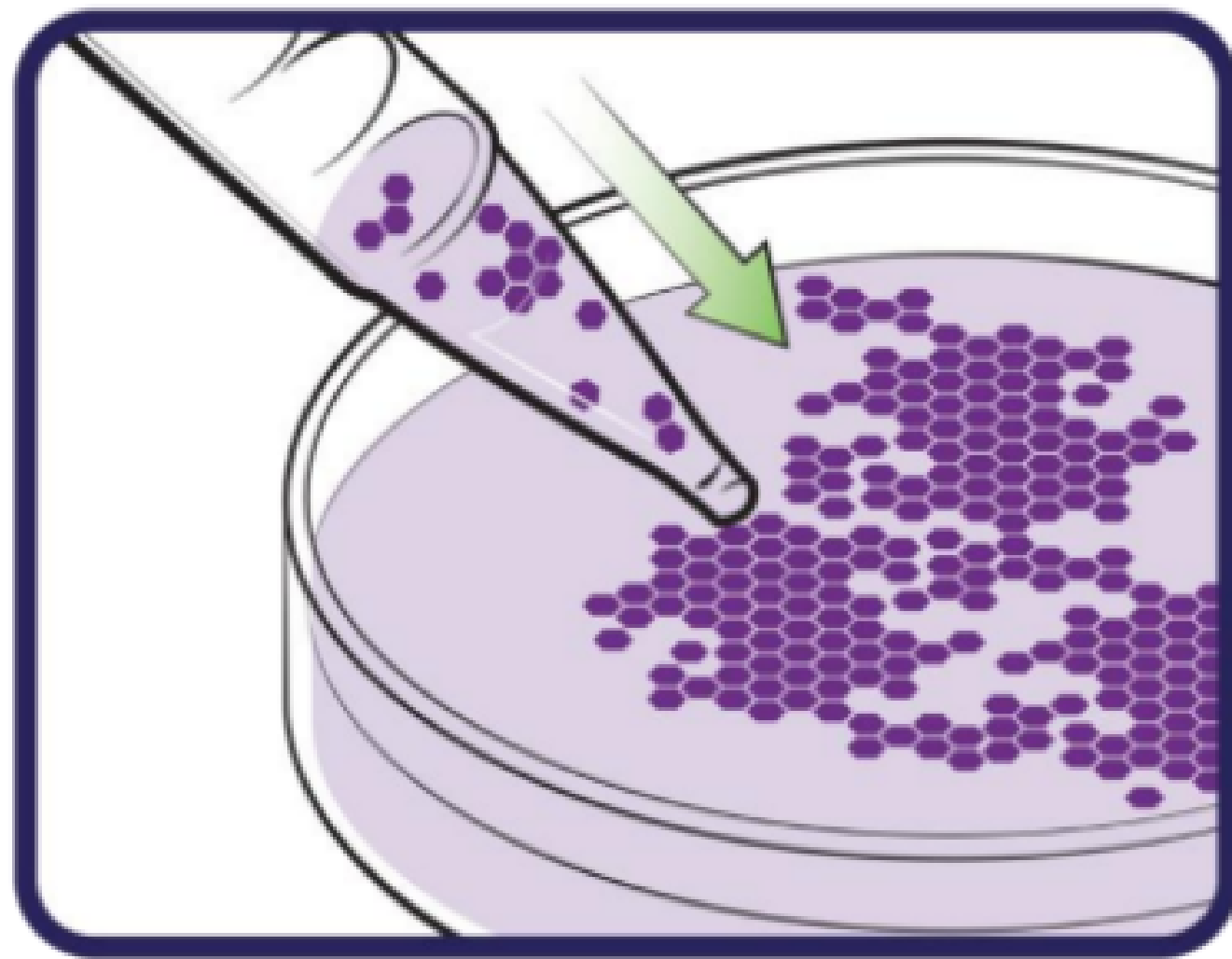
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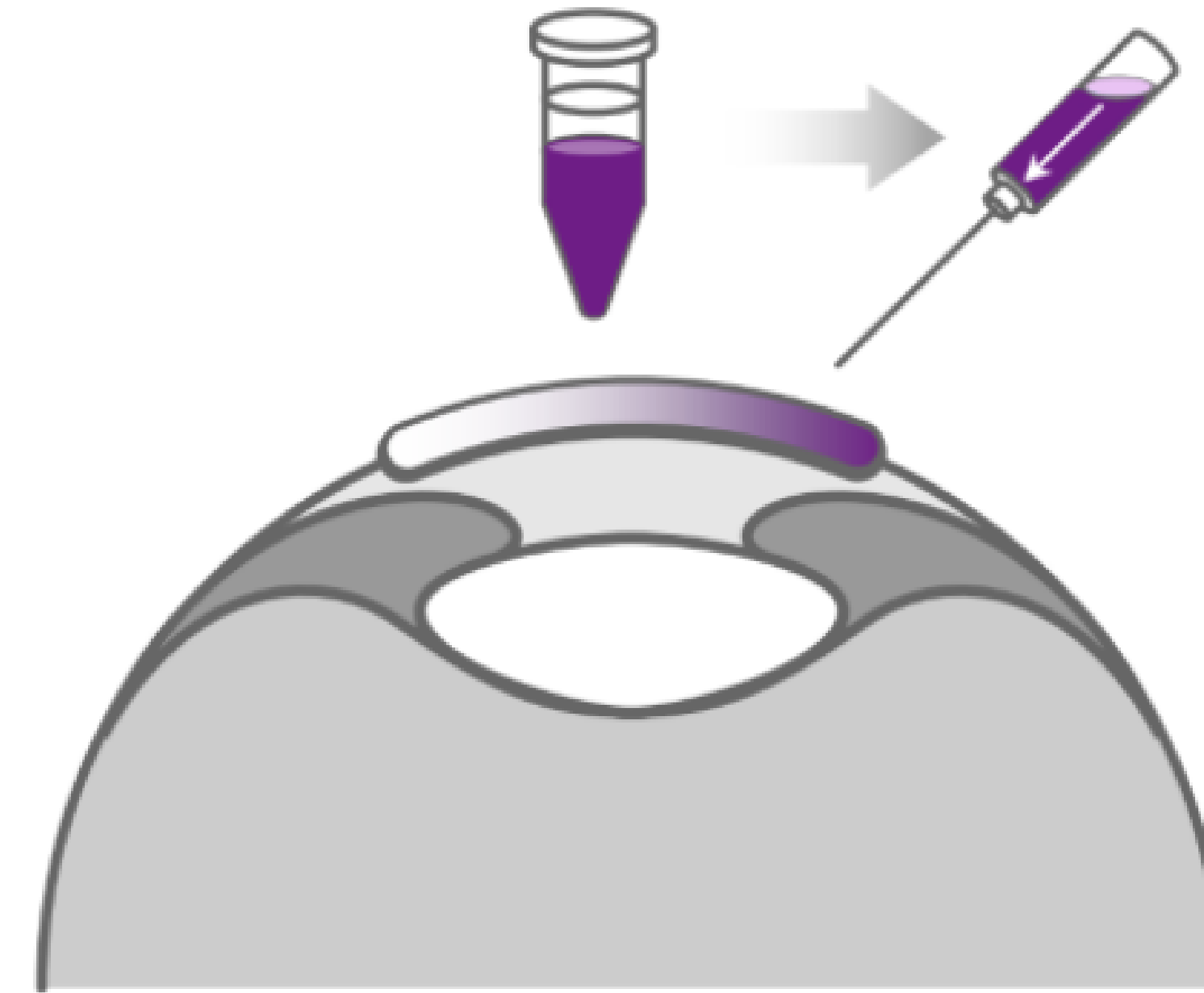
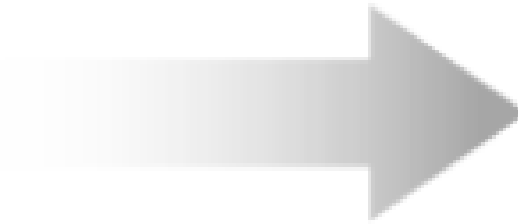
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# Cell Therapy to Cure Corneal Endothelial Blindness

Corneal Endothelial Disease Affects 16 Million People in US, EU and Japan



- We manufacture corneal endothelial cells *in vitro*
- Cells from one donor can produce 100+ cell therapy treatments



- Our cells are injected into blind patient's eye
- Within days, patient's vision is restored

# Investment Highlights

## Corneal Endothelial Disease: \$4.75B Market

- 16M people US/EU/Japan, but few are treated (<70,000 / year)
- Barriers: limited organ supply, complex surgery, economic disincentives

## Clinical Validation: 100+ Patients Treated

- Demonstrated efficacy, safety and durability (incl. 5-year follow-up data)
- Injectable procedure: potential to expand treatment paradigm

## Well-Defined Regulatory Pathway

- Japan: NDA submission 2H 2022
- US: IND submission 2H 2022

## Leverageable Platform

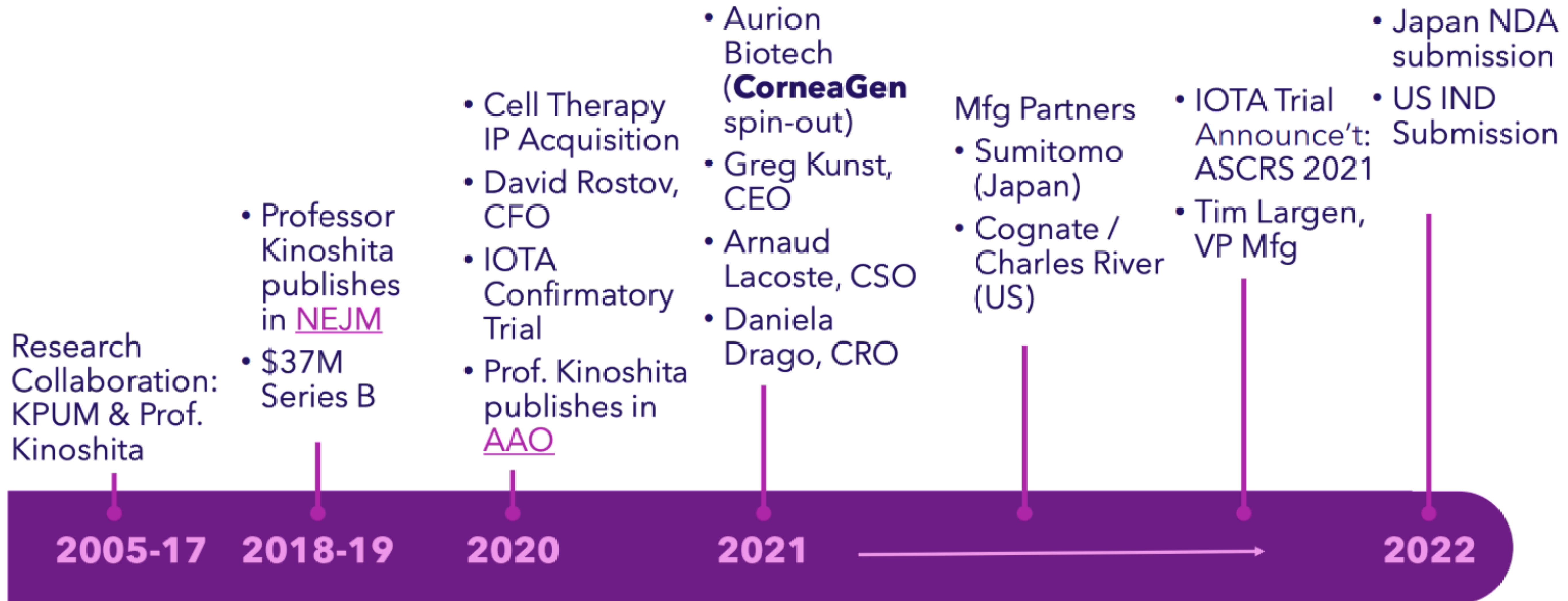
- First indication: severe corneal endothelial disease
- Additional opportunities: glaucoma, ocular surface disease, AMD

## Deep Industry Experience

- Management: Novartis, Glaukos, Alcon, Biogen, Bausch & Lomb, AcuFocus, CorneaGen, Dendreon
- Investors: Flying-L-Partners, Falcon Vision (KKR), Petrichor, Visionary Ventures



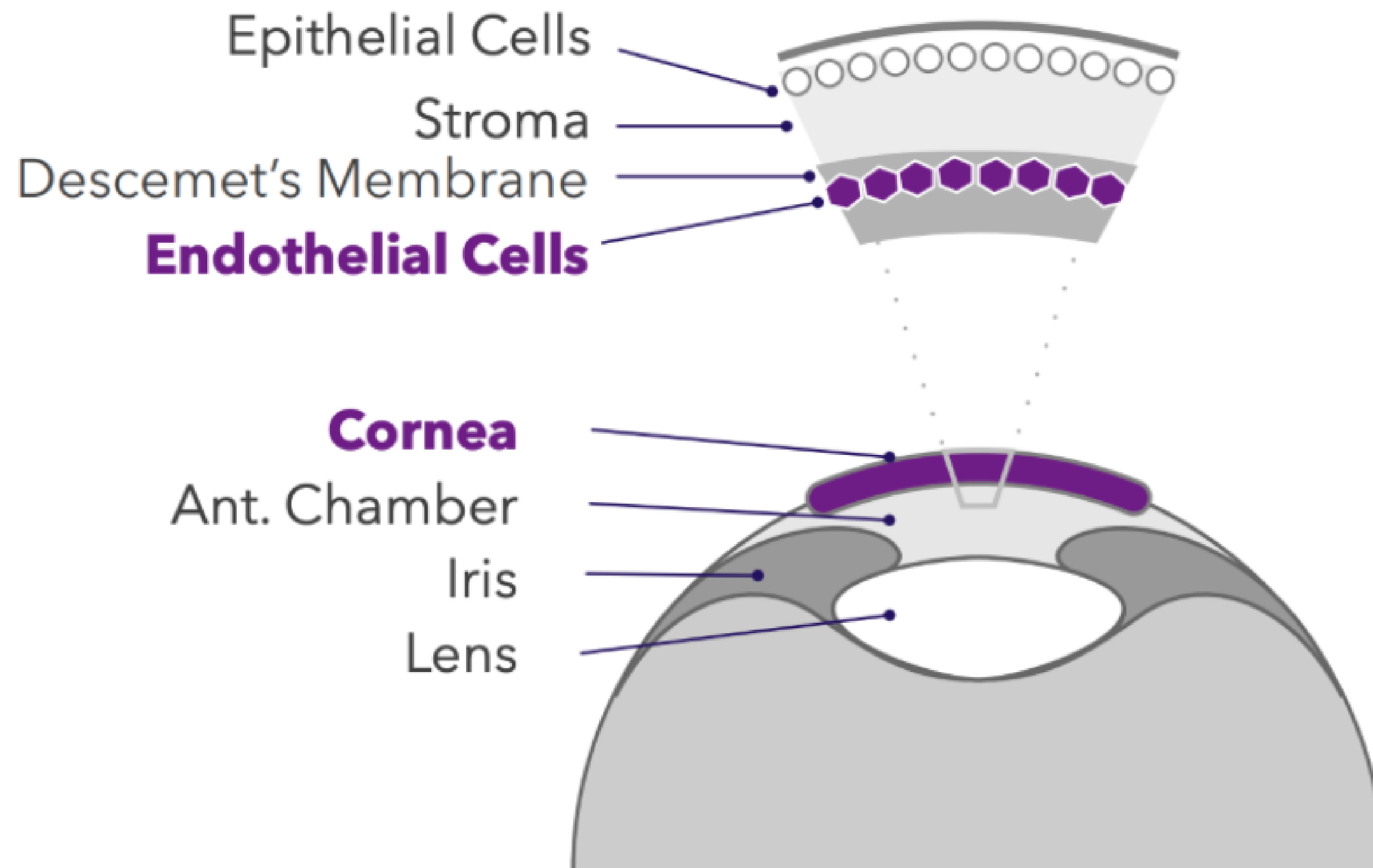
# Aurion Biotech At a Glance



# Corneal Endothelial Cells – Essential to Vision

## What They Are / Why They Matter

- Single layer of cells covering cornea's posterior surface
- **"Pump-and-barrier" mechanism**
  - Regulate hydration: maintain transparency & cornea health
- **Avascular & immuno-privileged**
  - Tolerate antigens without eliciting inflammatory immune response
- Once diseased, cells **do not repair / regenerate**
  - Damage can cause blindness



# Patient Perspective: Corneal Blindness

**Cloudy Cornea**



**Glare & Halos**



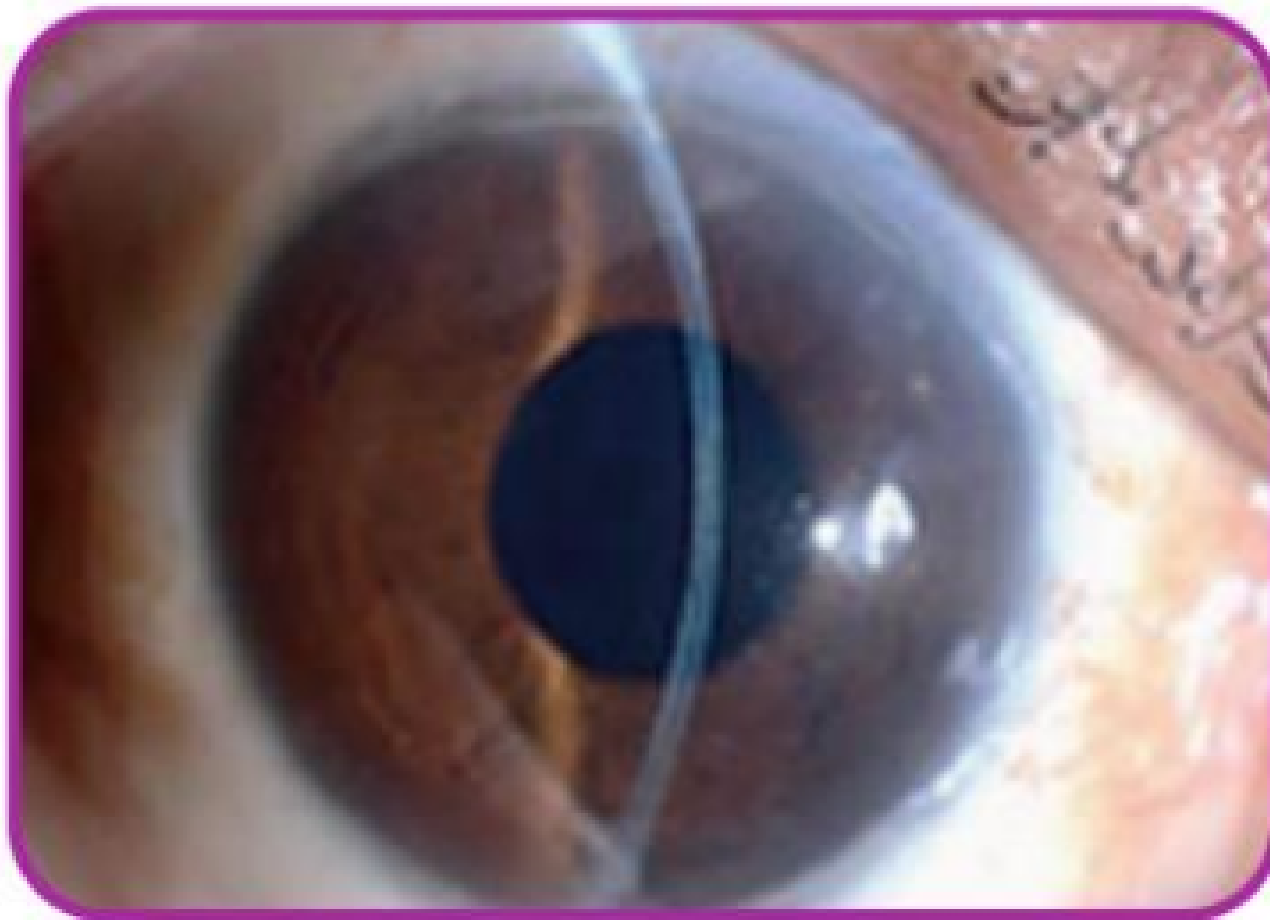
**Blurred Vision**



Photos source: Kinoshita, S. et al, Injection of Cultured Cells with a ROCK Inhibitor for Bullous Keratopathy, NEJM 2018

# Cell Therapy Restores Patients' Vision

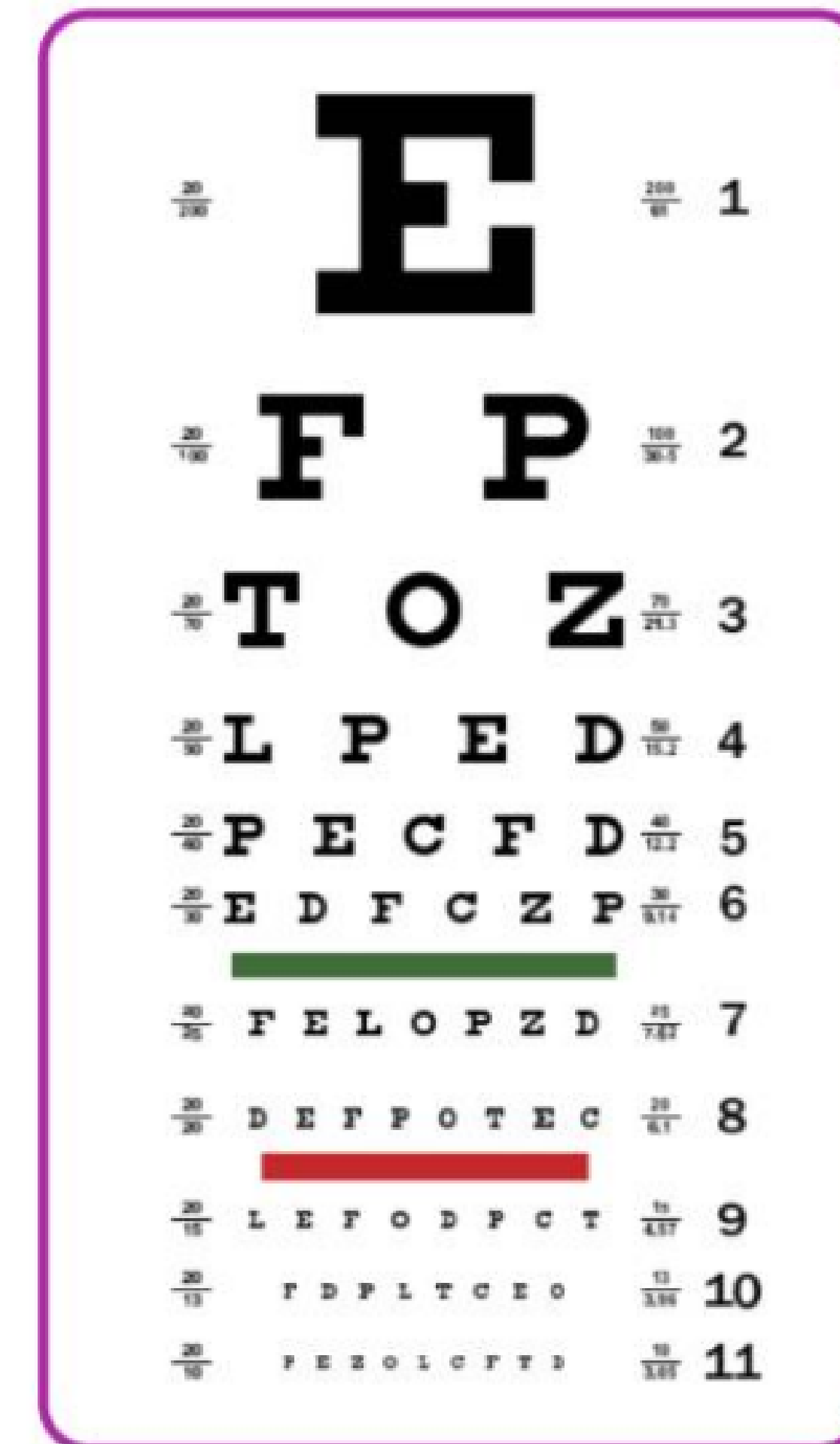
Clear Cornea



Reduced Glare



Clear Vision



Photos source: Kinoshita, S. et al, Injection of Cultured Cells with a ROCK Inhibitor for Bullous Keratopathy, NEJM 2018

# Large Market Opportunity, But Few Are Treated

4% of Population Age 40+ have Corneal Endothelial Disease<sup>1</sup>

## Total Prevalence

- 16 Million People<sup>1</sup>

## Annual Incidence

- 500,000 People<sup>2</sup>

## \$4.75 Billion TAM

- 475k eyes x \$10k per procedure<sup>3</sup>

## Endothelial Keratoplasties (DMEK / DSAEK): Annual Treatments<sup>2</sup>

<70k  
treated  
annually<sup>2</sup>

<sup>1</sup> Source: [NIH](#); JAMA: Global [Survey](#) of Corneal Transplantation & Eye Banking

<sup>2</sup> EBAA 2020 Annual Report; company analysis

<sup>3</sup> Syneos study: \$20k - \$25k payor reimbursement per procedure



## Hurdles with Standard of Care (DMEK / DSAEK)

- Limited donor cornea supply
  - 1 for every 70 diseased eyes<sup>1</sup>
- Challenging, complex, invasive surgery
  - Few skilled surgeons
  - Regraft and re-bubbling problems
- Unfavorable economics
  - Procedure times
  - Reimbursement

# Aurion Biotech Cell Therapy: Key Success Factors

## Solves Unmet Need for Donor Corneal Tissue

- 1 donor → manufacture cells for 100+ treatments

## Simple Injection

- Minimally invasive, rapid (~10 minutes)
- Patient-friendly recovery

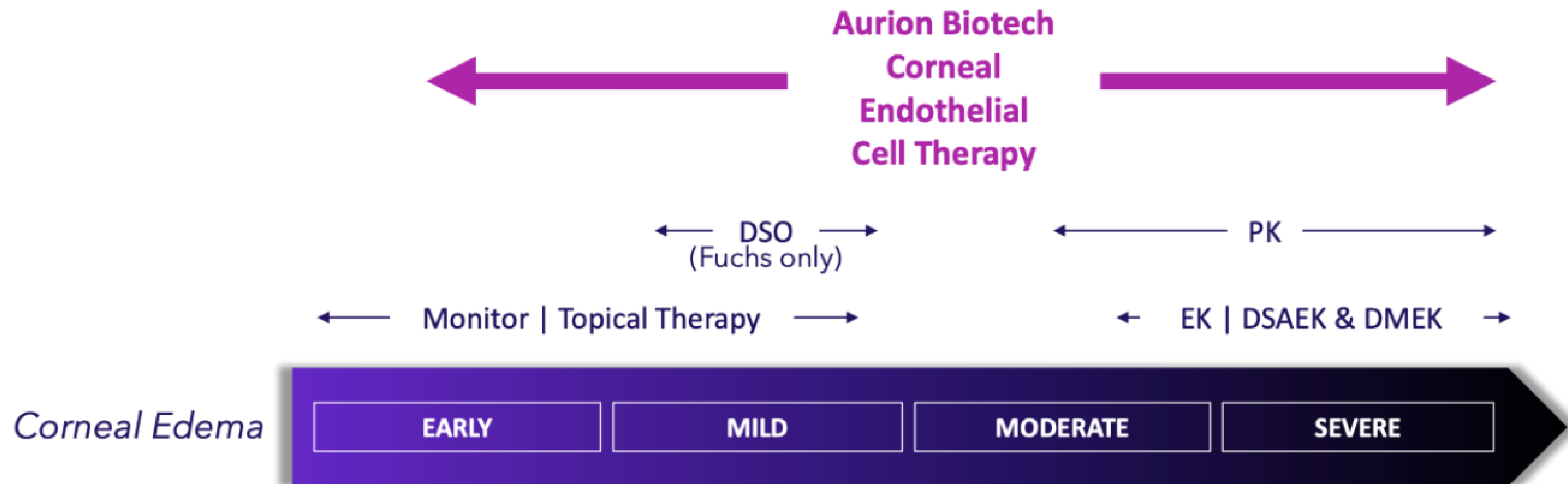
## Available & Broadly Accessible

- Straightforward for ophthalmologists to learn

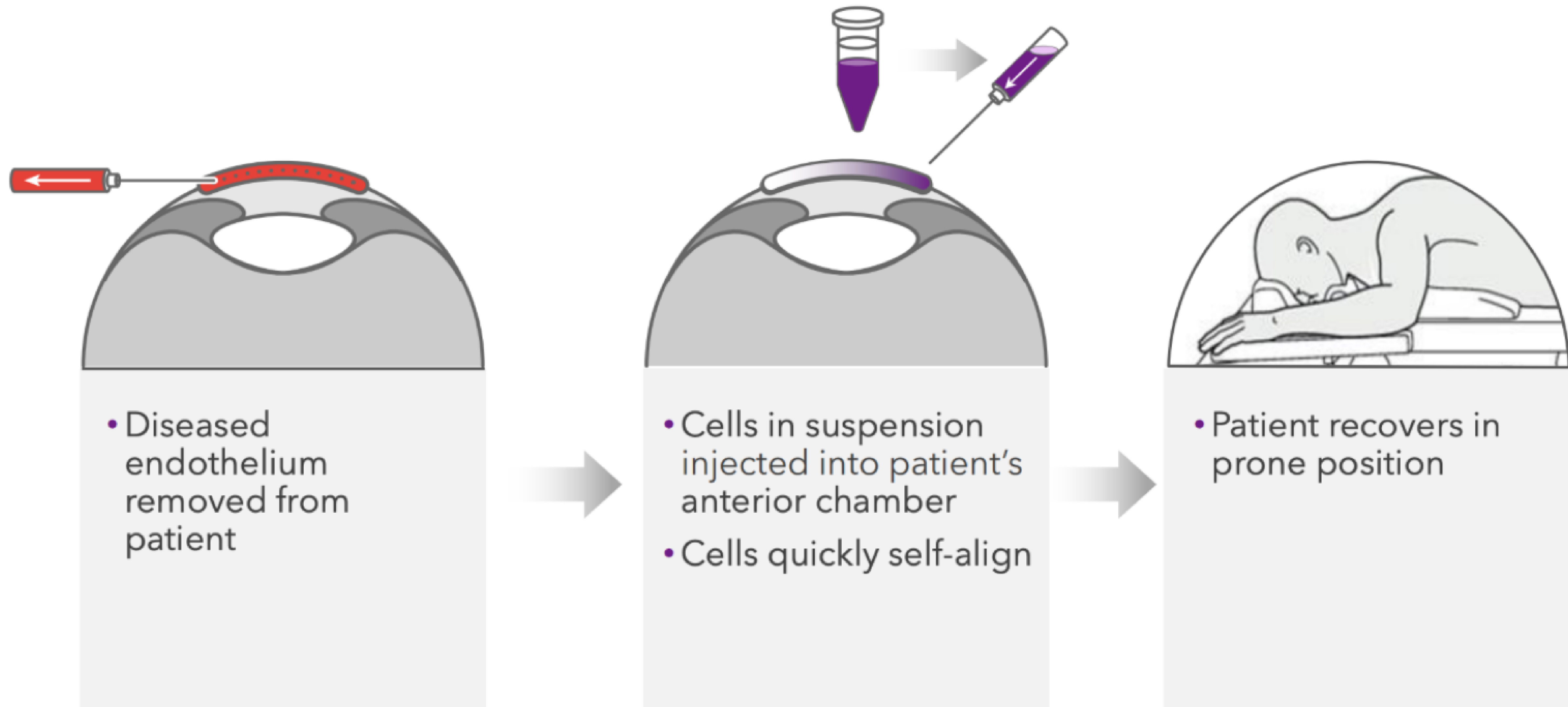
## Favorable Economics

- Potential premium to current standard of care
- Medicare Part-B injectable

# The Potential for Our Cell Therapy



# Corneal Endothelial Cell Therapy Procedure – How it Works



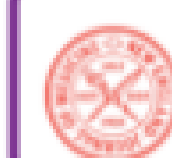


Clinical Data:  
100 Patients Treated  
to Date



# Clinical Research in Japan: Long-Term Safety & Efficacy

First 11 Patients; Ages 49-82 at Study Launch



The NEW ENGLAND  
JOURNAL of MEDICINE

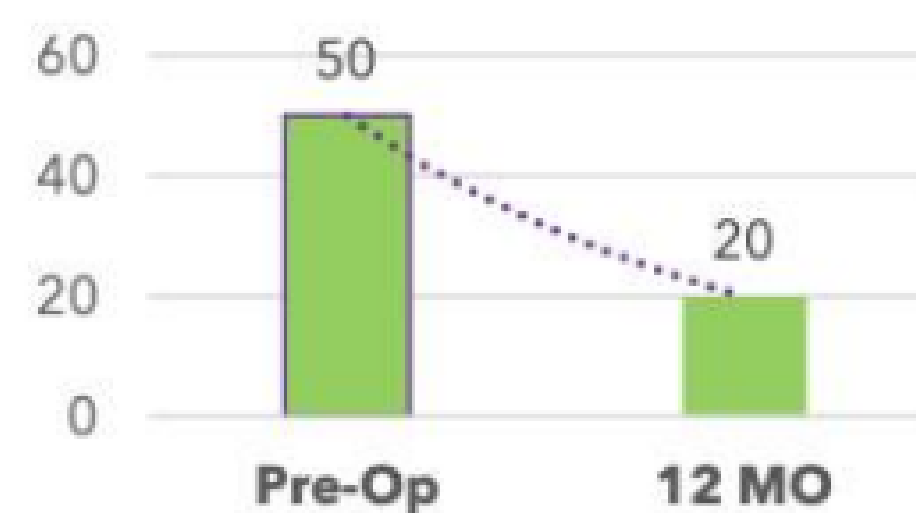
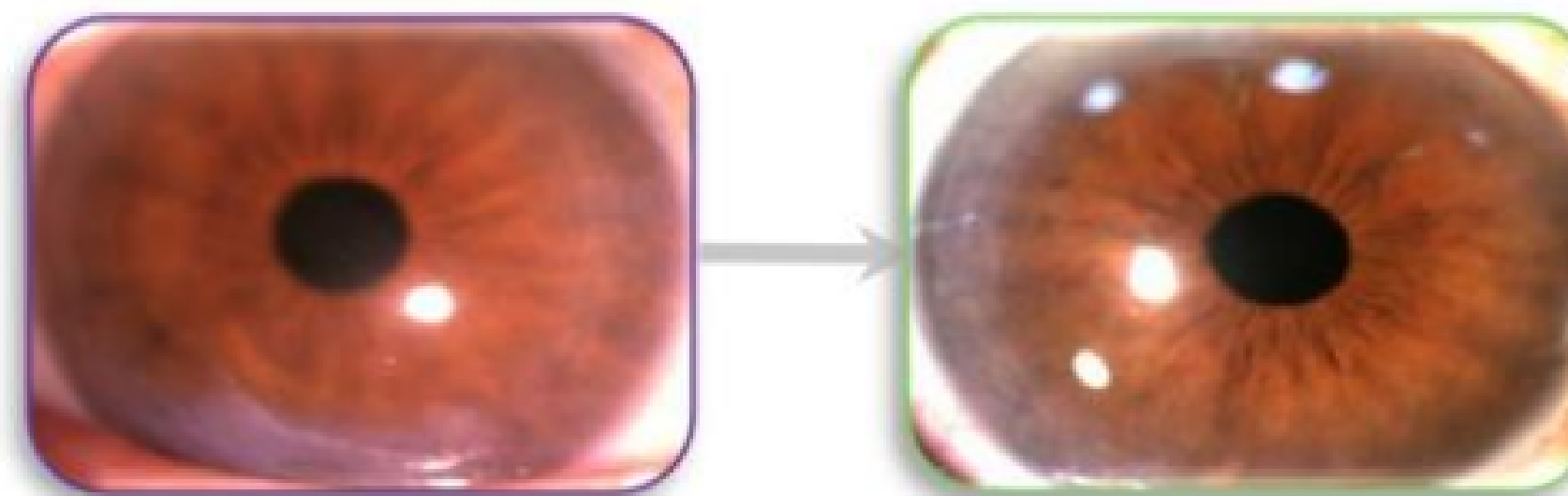
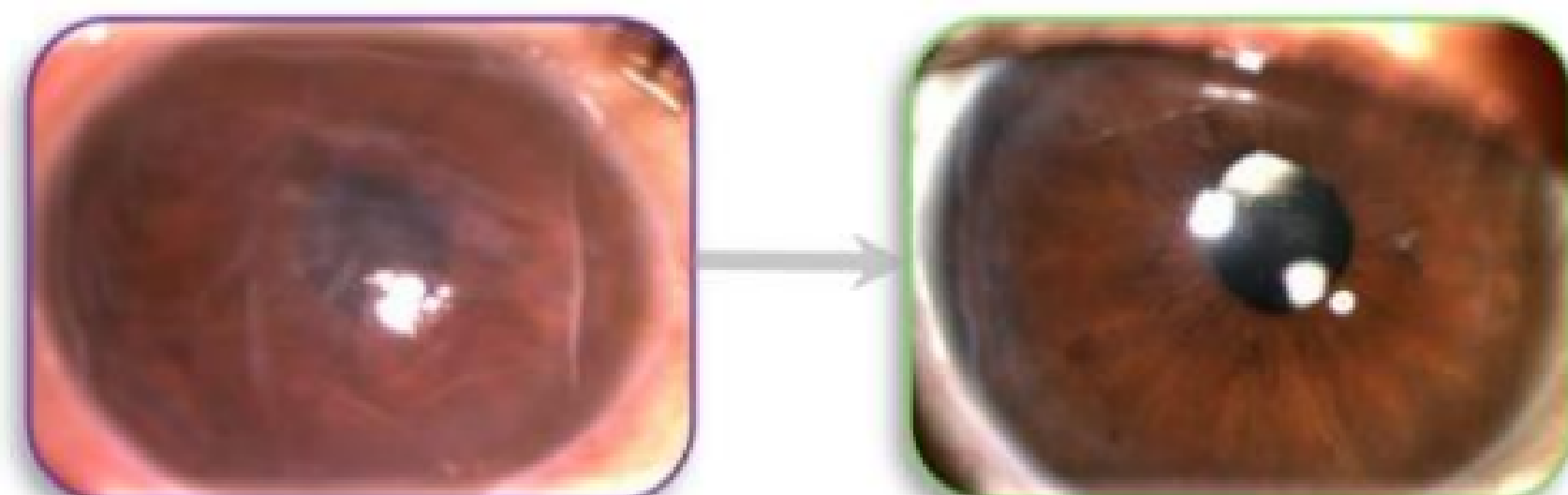
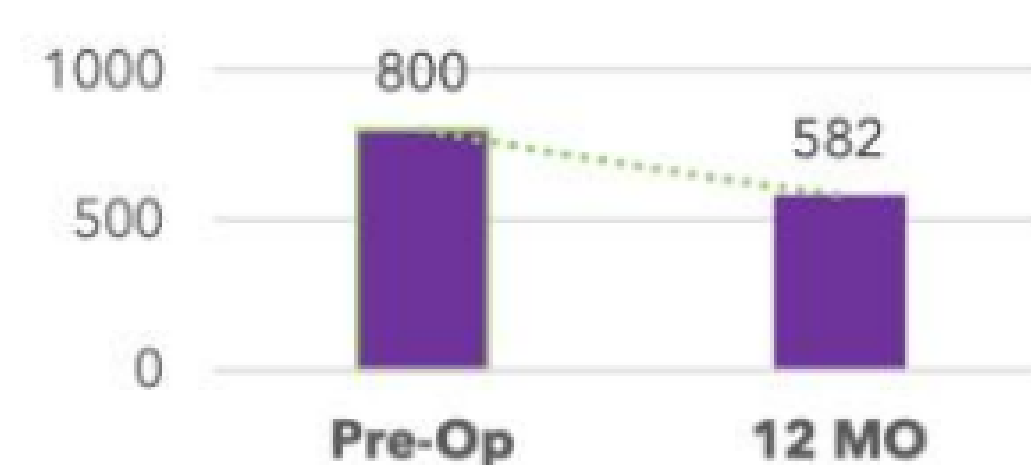
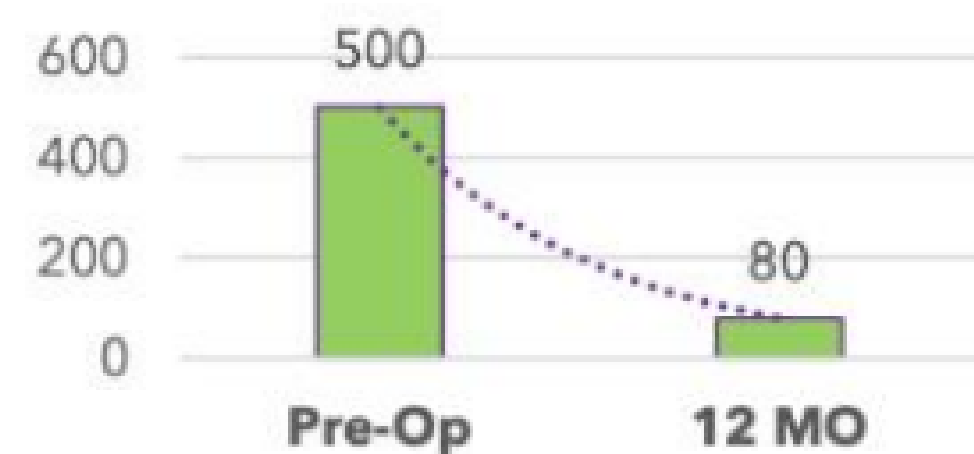
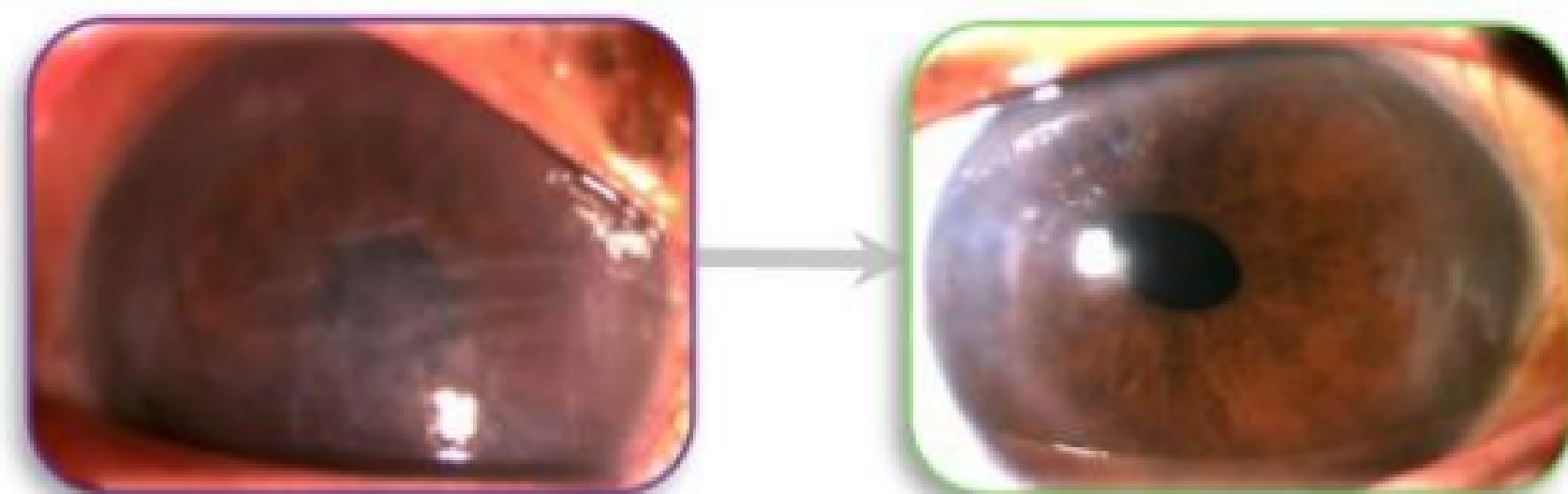
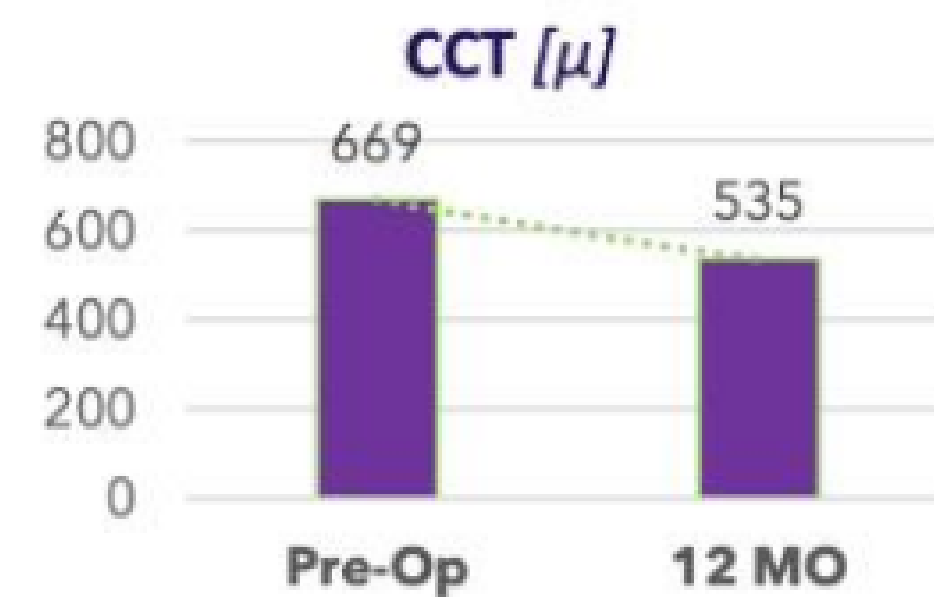
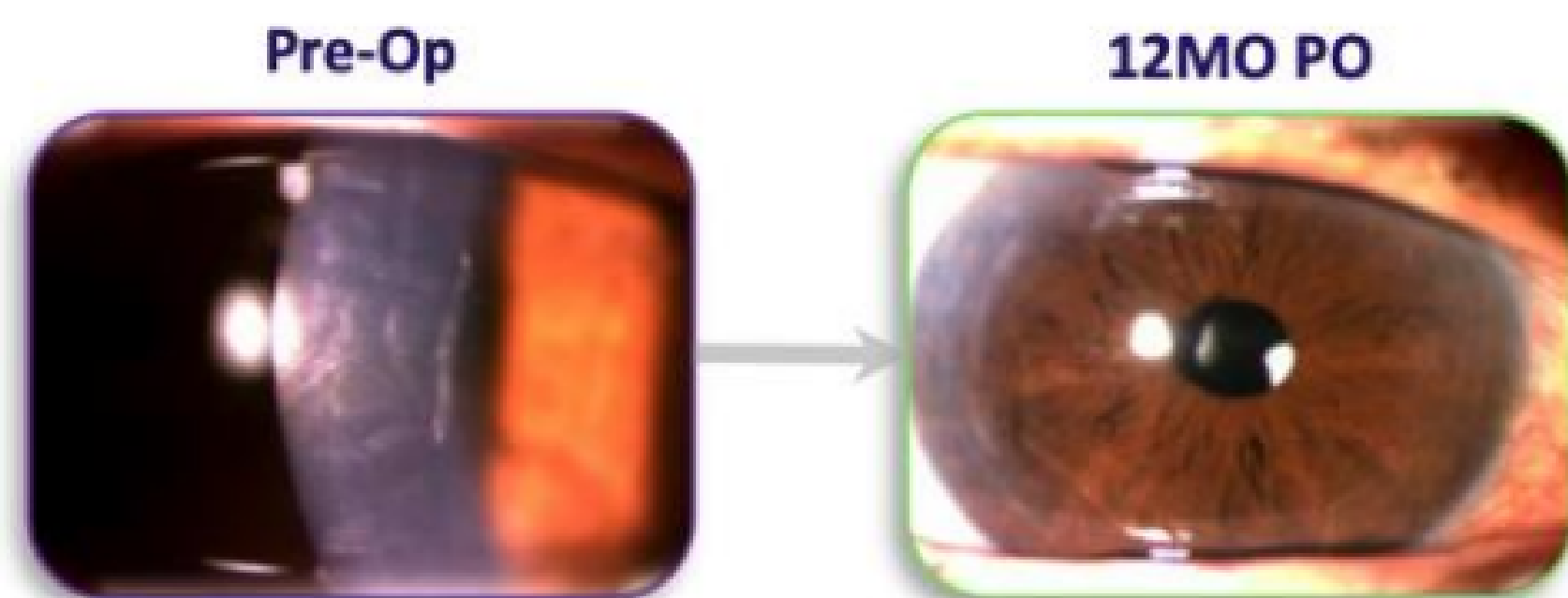
Ophthalmology

Exploratory Endpoints	Baseline (pre-procedure)	6 Months	2 Years	5 Years	Healthy Range <sup>1</sup>
Mean Corneal Thickness (μm)	<b>743</b>	<b>549</b>	<b>552</b>	<b>555</b>	<b>540 - 555</b>
Mean Visual Acuity (Snellen)	<b>20/220</b>	<b>20/33</b>	<b>20/23</b>	<b>20/30</b>	<b>20/20 - 20/40</b>
Safety / Tolerability	n/a	No serious adverse events	No serious adverse events	No serious adverse events	n/a

<sup>1</sup><https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3810328/>  
<https://www.ncbi.nlm.nih.gov/pmc/articles/PMC3545036/#!po=8.33333>

# Versatile Procedure: IOTA Trial (El Salvador)

Sample of patients treated in November 2020





# US Clinical Development Plan



# Clinical Development Status

- Submit J-NDA to Japan PMDA
  - 2H 2022
- Submit IND to US FDA
  - 2H 2022



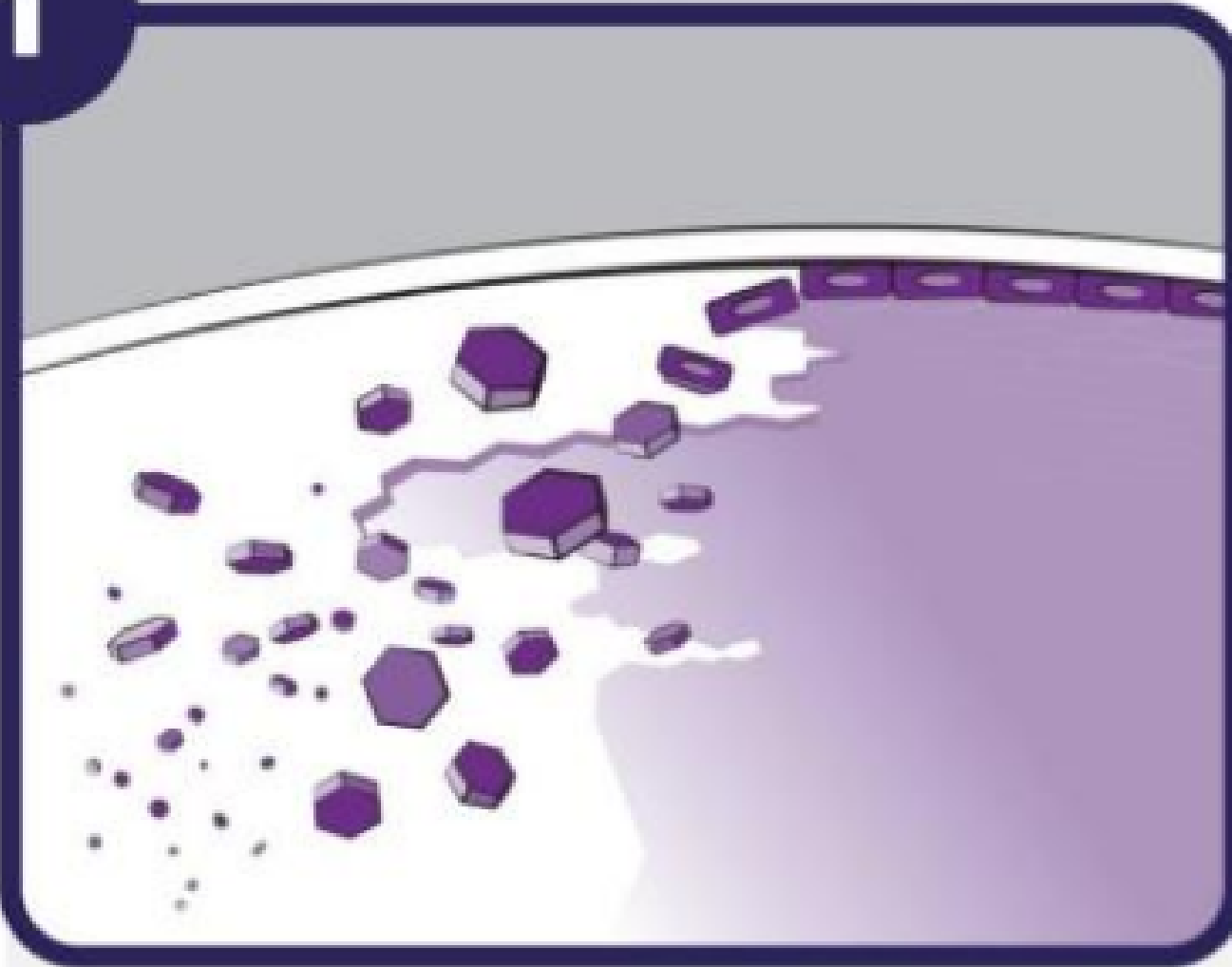
Manufacturing / IP



# Endothelial Cell Therapy Manufacture – How it Works

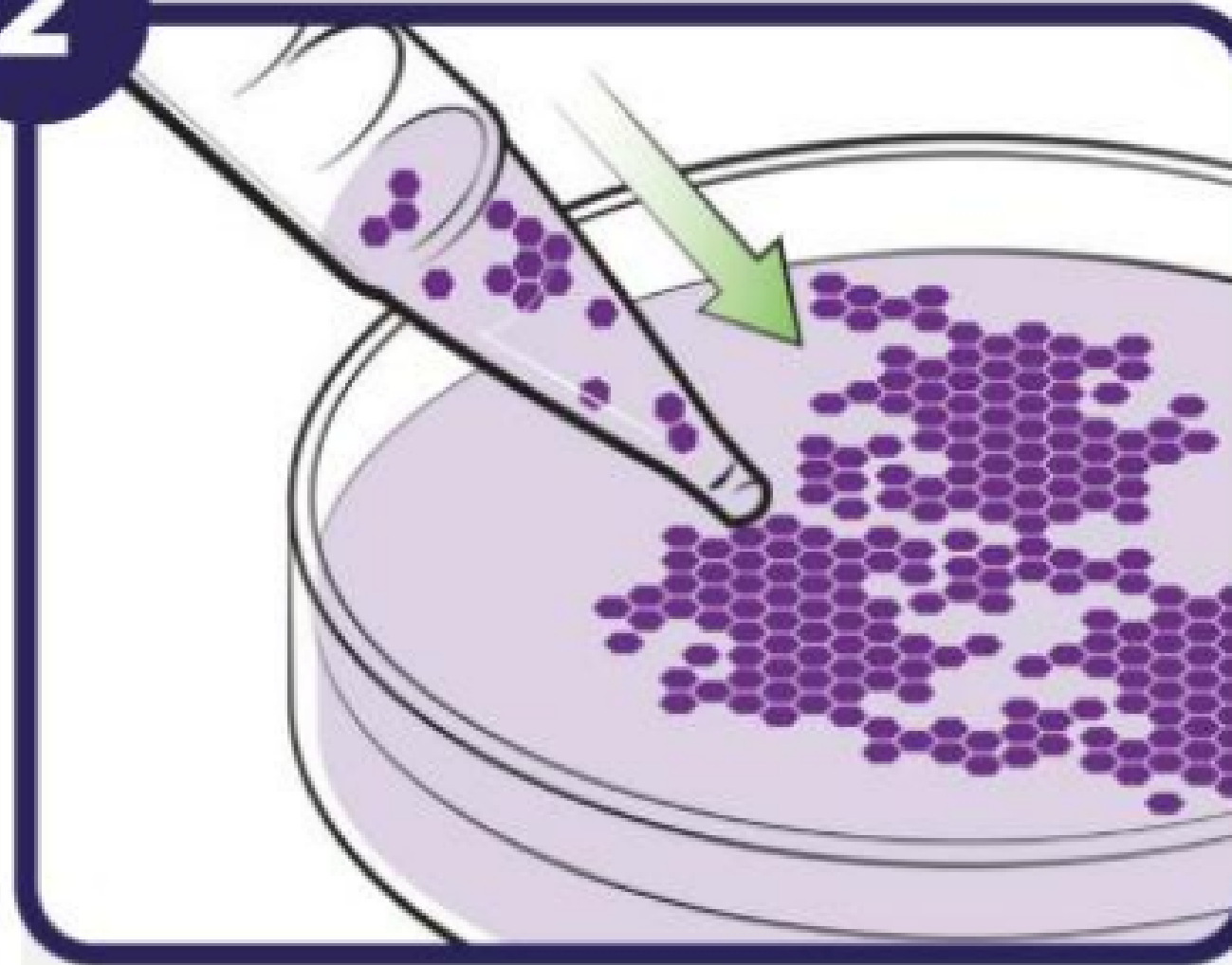
Proprietary cell replication technology: cells from single donor can treat 100+ eyes

1



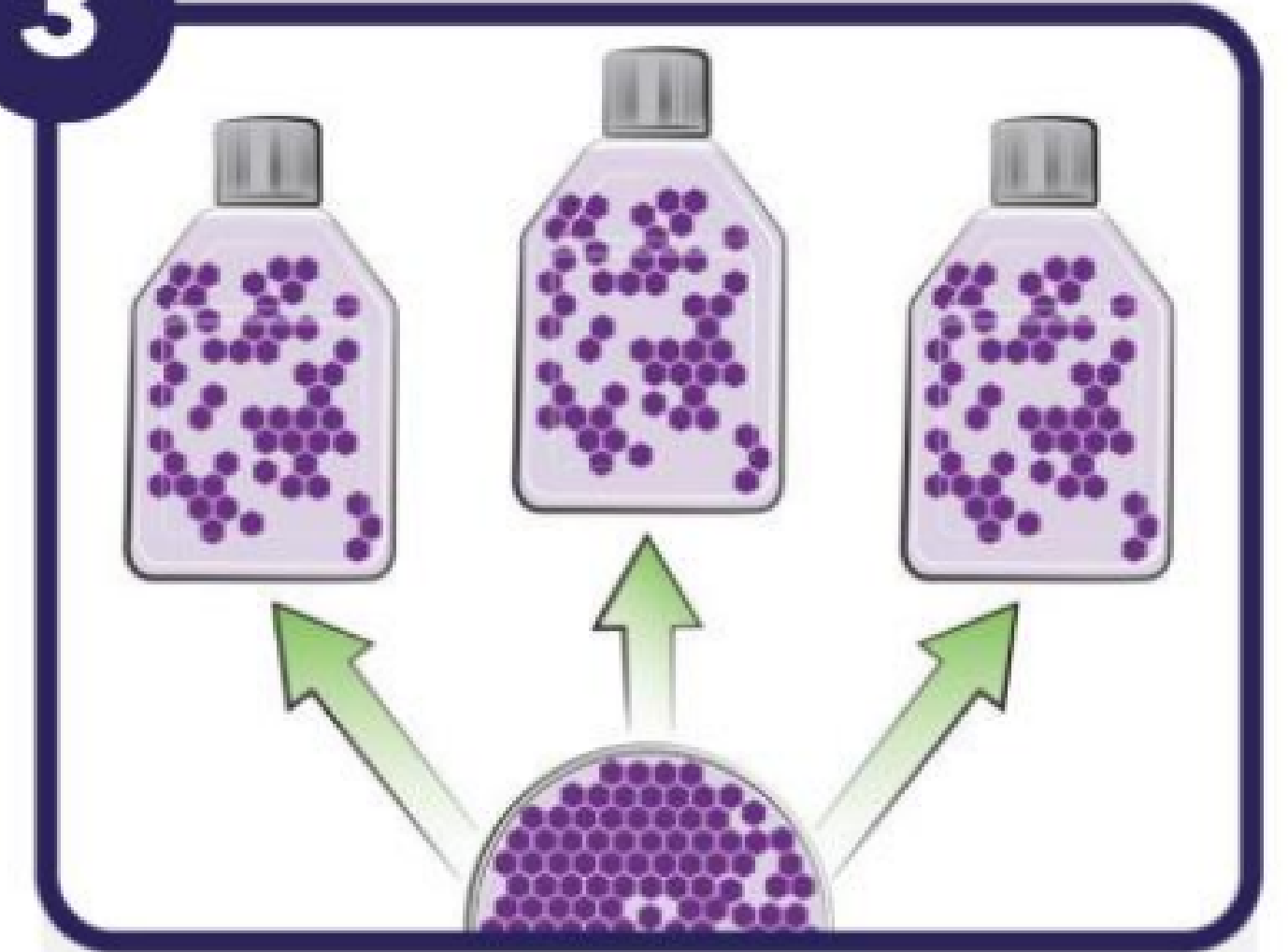
- Donor cornea is harvested
- Corneal endothelial cells (CECs) are isolated *in vitro*

2



- Donor CECs are introduced to proprietary culture and propagation begins

3



- CECs are grouped into smaller volumes and moved to flasks for more cell production
- Process repeats for multiple passages

# Management Team



**Greg Kunst**  
**Chief Executive Officer**

- Glaukos  
Alcon (Novartis)  
Kinetic Concepts  
(Acelity)
- Herbert Eye  
Institute, UCI



**David Rostov**  
**Chief Financial Officer**

- Donuts, Inc.
- Avalara
- Lighthouse Global
- InfoSpace
- drugstore.com



**Arnaud Lacoste, MBA, PhD**  
**Chief Scientific Officer**

- Novartis (group  
head, cell & gene  
therapy)
- Rockefeller  
University
- Inseron



**Daniela Drago, MS, PhD**  
**Chief Regulatory Officer**

- Biogen
- NDA Partners
- Geo. Washington  
Univ. School of  
Medicine
- Bausch & Lomb
- Reckitt Benckiser
- Hoffman La  
Roche



**Eris Jordan, OD**  
**VP Clinical Dev't**

- Bascom Palmer  
Eye Institute
- CorneaGen
- AcuFocus
- Bausch & Lomb



**Tim Largen**  
**VP Manufacturing**

- Lykan Bioservices
- Dendreon
- Caladrius
- Argos Therapeutics
- Molecular Insight  
Pharma
- NeoRx



**Judith McGarry**  
**VP Marketing**

- Adaptive  
Biotechnologies
- Hyperion  
Therapeutics
- CoTherix



# Medical Advisory Board



**Edward Holland, MD**  
Advisory Board Chair

Cincinnati Eye Institute



**Shigeru Kinoshita,  
MD, PhD**

Cell Therapy Inventor

Kyoto Prefecture  
Univ. of Medicine



**Richard Lindstrom,  
MD**

MN Eye Consultants



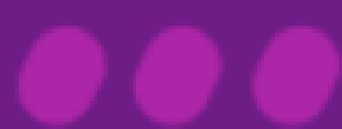
**Elizabeth Yeu, MD**

Virginia Eye  
Consultants





# Investment Highlights



Corneal Endothelial  
Disease:  
\$4.75B Market

- 16M people US/EU/Japan, but few are treated
- Barriers: limited organ supply, complex surgery



Clinical Validation:  
100+ Patients Treated

- Demonstrated efficacy, safety and durability (in
- Injectable procedure: potential to expand treat



Well-Defined  
Regulatory Pathway

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- US: IND submission 2H 2022



Leverageable

- First indication: severe corneal endothelial dise





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